



New York Life Career Opportunity

Create your future with a leader.



WELCOME

About New York Life

Hi, we're New York Life, one of America's largest mutual life insurance companies. New York Life and its subsidiaries provide insurance, investment and retirement solutions. For 175 years, we've been helping people put their love into action.

As a mutual company owned by our clients, we hold ourselves to the highest standards of transparency, objectivity, and integrity. We'll always aim to provide up-to-date information about the operations and actions of our business—which, when you're a participating policy owner, really is your business. We've thrived for 175 years. Mutuality has made us strong—and we've maintained the highest ratings currently awarded to any life insurer.

There are few Fortune 100 companies as renowned as we are for our diverse culture, training, and career opportunities. So it should not be surprising that when you work at New York Life—whether as an agent or one of our valued corporate employees—you're backed by unyielding support, development, and resources.



Financial Advisor Job Description

Our financial professionals help clients develop a long-term financial strategy to achieve their financial goals using a comprehensive array of financial products and services, including life insurance, investments, annuities, and mutual funds.

As a financial professional with New York Life, you will be able to build your practice and help those in your community plan for their financial futures. We're looking for people who possess the following characteristics:

- Highly self-motivated and self-disciplined with the ability to work effectively and independently
- Outgoing personality with the ability to develop relationships (i.e., "People Person") and a sincere desire to help others
- Fearless, positive attitude and willingness to be accountable for results
- Organized, detail-oriented and excellent time-management skills
- Good communicator—excellent listening skills and ability to explain complex information in a simple and concise manner



NJ GENERAL OFFICE



5 LOCATIONS



500 ADVISORS



PRODUCTIVE & SUCCESSFUL
AGENCY FOR NEW YORK LIFE

New Jersey General Office Agency Statistics

(as of 12/31/2018)

- Over \$26.1 billion life insurance in-force
- Over \$2.2 billion assets under management
- Over \$59.9 million death benefits paid
- 71,719 lives insured
- 500 professional career agents

	2018 Average First Year Commission	2018 Average Income
Top 20 Agents	\$258,979	\$606,312
Established Proactive Agents***	\$99,080	\$212,796*
New Org Top 25% in GO	\$83,126	\$124,344**



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You can apply online at: www.collegecentral.com

The Job ID is: 6192482

Or

Please send your resume to Anna Szwajda:

aszwajda@ft.newyorklife.com

THANK YOU!